TEMATIC COMMENTARY, EQUITY RESEARCH & INVESTING STRATEGIES



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Tematica Select List Performance11 Today we close the books on the month of August. As we look at a chart of the S&P 500 below, we find that index was relatively unchanged over the last 30 days, even though we went through a virtual roller coaster as the market moved back and forth throughout the month August.



We pretty much said we would see a pronounced slowdown in trading volume these last two week. That's exactly what we've seen and we don't see that changing over the next few days. As we talked about in this week's **Monday Morning Kickoff**, the back half of the week brings two key data points for those watching what the Fed may do come September 21: the August ISM Index; and the August Employment Report. We too will be watching the data, but based on what we've seen, including the step-down for GDP in 2Q 2016, we see the Fed once again standing still come Sep. 21.

Tuning into the Tematica Select List, we had a number of positions that beat the S&P 500 over the last week as well as the last month. While it's true we've been rather busy building out the Select List over the last several weeks, we are once again adding a new position in the form of **United Natural Foods (UNFI)** shares. Longtime subscribers will remember we've owned the shares before and the shares performed admirably. Even so, there are two new dynamics at work today and we've covered them for you over the coming pages. Rounding out today's Bumping United Natural Foods to Active Duty on the Tematica Select List



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Tematica Investing, a weekly publication by Chief Investment Officer Chris Versace, is designed for the experienced or professional investor, providing in-depth information on real-time developing thematic strategies, economic outlook, investment trading ideas, and analysis of the most pressing developments for the market, as well as forces that drive both our thematic perspectives and thematic recommendations.

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Bumping United Natural Foods to Active Duty on the Tematica Select List

Several months back we added **United Natural Foods (UNFI)** shares to the **Tematica Contender list**. The company is a prime beneficiary of our **Food with Integrity** investing theme, given its business of supplying natural, organic and other specialty foods, such as paleo and gluten-free. According to the State of the Specialty Food Industry, specialty food retail sales hit \$120.5 billion in 2015, up more than 20 percent since 2013. With 49 percent of specialty food manufacturers set to introduce non-GMO products this year, specialty food sales are poised to once again take a greater part of consumer wallets at the grocery store. With annualized June 2016 quarterly revenue of \$8.5 billion, there is far more market share for United Natural Foods to capture as our Food with Integrity tailwinds pushes on.

Carrying more than 90,000 SKUs, UNFI supplies over 45,000 customer locations across the US and Canada, and services a wide variety of retail formats including conventional supermarket chains (26 percent of sales), natural product superstores (35 percent of sales), independent retail operators (32 percent of sales) and the food service channel.

UNFI's largest customer last year was Whole Foods (WFM) and in supermarket chains the company counts Kroger (KR), Natural Grocers by Vitamin Cottage (NGVC), Wegmans (we wish they were public!), Sprouts Farmers Market (SFM), Giant-Carlisle, Stop & Shop, Giant-Landover, Giant Eagle, Hannaford, Food Lion, Bashas', Shop-Rite, Publix (PUSH) and Fred Meyer as customers.



So what held us back from pulling the trigger and adding UNFI back at the time we originally considered?

If you remember, it was our concerns over margin pressures. Much like other food distributor and grocery chain businesses — companies such as **SpartanNash (SPTN)** and **Sysco Corp. (SYY)** — net income margins tend to be in the low single digits. This means that even modest margin pressures can have a material impact on the bottom line.

Over the last several quarters UNFI has had to contend with margin impacting factors such as absorbing recent capacity build outs, integrating newly acquired companies and price-aggressive competitors. As such, the company's margins across the board came under pressure, which also likely reflected the mainstreaming of its products as it won new business at conventional supermarket chains. Gross margins that had ranged between 17-19 percent over the last several years fell to 15.4 percent in 2015 and hit 14.5 percent in the January 2016 quarter. The impact of this flowed through to the company's net income margin, which fell to 1.2 percent in the January 2016 quarter vs. the 1.7 to 1.8 percent the company delivered over the 2009-2014 period.

So if net margins have gone in the wrong direction recently, why in the world are we adding UNFI shares to the portfolio today?

Well, it all comes down to two reasons:

1. The Cash-strapped Consumers have some extra change in their pockets these days

Item:

Years:

2. UNFI is poised to deliver better margins that should lead to better than expected EPS

Let's tackle the extra dough consumers are walking around with first. Following continued price declines at "food-athome" prices over the last several months (leave it to the government to come up with such a mouthful of a term), shoppers are at liberty to consider some of the more natural, healthier brands at the store, which tend to be on the pricier side of the equation.

Where is this extra cash coming from?

After several years, when it was becoming cheaper to eat out than it was to shop for the groceries and cook dinner yourself, the tables have turned, as some of the consumer staples have seen a retreat in prices. Take eggs for example, which have dropped from \$2.57 per dozen in July 2015 down to \$1.55 this past July. Similar declines can be seen in milk, bread, ground beef, tomatoes, and coffee.

Consumer Price Original Data V	e Index - Average Price Data /alue	
Series Id:	APU0000708111	
Area:	U.S. city average	

U.S. city average **Eggs, grade A, large, per doz.** 2006 to 2016

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2006	1.449	1.328	1.302	1.283	1.206	1.242	1.213	1.244	1.254	1.257	1.354	1.543
2007	1.549	1.746	1.634	1.616	1.504	1.373	1.502	1.634	1.825	1.771	1.862	2.099
2008	2.175	2.168	2.203	2.069	1.930	1.920	2.011	1.854	1.978	1.858	1.838	1.834
2009	1.850	1.795	1.693	1.774	1.501	1.529	1.495	1.632	1.627	1.595	1.705	1.772
2010	1.789	1.872	1.822	1.779	1.523	1.494	1.441	1.519	1.753	1.456	1.675	1.793
2011	1.806	1.708	1.732	1.727	1.692	1.683	1.647	1.711	1.947	1.871	1.836	1.874
2012	1.939	1.798	1.774	1.829	1.691	1.670	1.648	1.884	1.889	1.960	1.963	2.007
2013	1.933	1.965	1.925	1.918	1.870	1.859	1.833	1.838	1.897	1.925	1.925	2.026
2014	2.008	1.998	2.061	2.119	1.996	1.948	1.950	1.979	1.970	1.951	2.032	2.210
2015	2.113	2.088	2.133	2.065	1.962	2.570	2.570	2.943	2.966	2.808	2.664	2.751
2016	2.328	2.267	2.081	1.793	1.684	1.491	1.546					

And of course, we can't forget the price of gas which has come down to \$2.287 a gallon, when last summer it was hovering near \$2.90 a gallon, and \$3.70 the year before.

And so, the move towards cooking at home is real, and we're seeing restaurants feel the pinch. This lower cost alternative to eating out helps explain the lack of overall growth in restaurant traffic and sales over the last few months. According to the Bureau of Labor Statistics (BLS), food-at-home prices declined by 1.6 percent overall in July vs. the 1.3 percent decrease in June. Digging even deeper into the data, however, we find that over the last 12 months, the food-at-home index has decreased by 1.6 percent, with the indexes for meats, poultry, fish, and eggs falling 5.6 percent over that time span. The dairy and related products index fell 3.1 percent, and the indexes for cereals and bakery products, and for nonalcoholic beverages, also declined. By comparison, foodservice prices were up 2.6 percent over the last 12 months.

This shift in prices has already led the restaurant industry to come under some pressure with traffic falling 3.9 percent in July, according to Black Box Intelligence. Other estimates like that from MillerPulse put July restaurant traffic down 2.8 percent in July — not as bad, but directionally not good, given the declining trend over the last several months. This follows a near 2 percentage point drop in same-store sales during the June 2016 quarters according to Nation's Restaurant News research.

As the price gap between food-at-home and food-away-from-home continues to widen, restaurant sales could come under further pressure as Cash-strapped Consumers look to pinch more than a few pennies by shopping for groceries and prepared foods.

Let's turn our attention to the second reason we're adding UNFI now: UNFI is poised to deliver better margins that should lead to better than expected EPS

In June, United Natural reported its April 2016 quarterly results, and even though margins dipped year-over-year, the company delivered a meaningful improvement compared to the prior quarter. Gross margins rebounded to 15.1 percent for the quarter, while net income margins climbed to 1.8 percent. As the company worked on expense control programs and achieved better fixed cost leverage due to higher revenue, one of the key factors behind the margin improvement was "a sequential improvement in supplier promotional activity" noted by UNFI management. For those not well-versed in "corporate-speak", what this is likely referring to is the disruptive pricing environment used by competitor KeHE to win business at Albertsons and New Seasons Market.

That aggressive pricing has taken its toll on KeHE, which not too long ago received a downgrade from Moody's that contained the following:

"Despite the growth in the company's revenues, earnings and credit metrics are much weaker than our original expectations at the time of the company's acquisition of Nature's Best in 2014 due to higher expenses related to the integration and we do not expect significant improvement in metrics in the next 12 months"

This improved operating environment bodes well for UNFI and we expect continued margin improvement in the coming quarters. Integration of recently acquired businesses, however, are likely to prevent margins from returning to historic levels near-term.

Since the start of 2016, United Natural has acquired:

- **Gourmet Guru** a distributor of fresh and organic food focusing on new and emerging brands with revenue of \$50 million for the twelve months ended June 30 (August 2016).
- Nor-Cal a distributor of conventional and organic produce and other fresh products in Northern California, with annual net sales for Nor-Cal for the twelve months ended February 2016 of approximately \$151 million (March 2016).
- Global Organics/Specialty Source a Florida-based fresh foods distributor of organic fruits, vegetables, juices, milk, eggs, nuts, and coffee that should help diversify UNFI's revenue stream from non-perishable items (March 2016).
- **Haddon House Food Products** a distributor of natural and organic and gourmet ethnic products throughout the Eastern United States with customers across conventional supermarkets, gourmet food stores and independently owned product retailers (February 2016).

Just as prior acquisitions of Tony's Fine Foods and Trudeau Foods helped improve United Natural's geographic footprint and expand its product offering, the integration of these more recent acquisitions should help deliver additional margin improvement over the coming 12-18 months. The incremental revenue associated with these acquisitions, combined with continued growth in the overall specialty food market, support the likelihood that United Natural will deliver consensus revenue of \$9.4 billion in 2017 on a range of \$9.14-\$9.57 billion. That revenue growth is in sync with revenue growth expectations for Whole Foods (up 5 percent year-over-year in 2017), Vitamin Cottage (up 15 percent) and Sprouts Farmers Market (up 17 percent). Given the fragmented nature of the specialty food market and United Naturals debt-to-total-capital sitting at 23 percent exiting its April quarter, it has ample firepower to swallow up several other acquisitions over the coming months. In our view, any additional nip and tuck acquisitions like Gourmet Guru or Nor-Cal would increase investor confidence in the mid-to-upper range for 2017 revenue expectations.

Now here's the thing...

Current consensus expectations have UNFI delivering earnings of \$2.51 per share on revenue of \$8.47 billion this year, rising to \$2.69 per share on \$9.4 billion in revenue for 2017. Some quick financial calculations show those expectations equate to net income margins of 1.5 percent this year, falling to 1.4 percent next year. That's equal to or below the 1.5 percent United Natural achieved over the last three quarters when it was contending with a variety of issues that weighed on margins. Given continued cost reduction efforts, a less price-competitive environment and acquisition integration benefits, there is a high probability the current consensus view is too conservative on United Natural's margin improvement prospects in the coming quarters.

So what's "the thing" we referred to earlier?

Well, the company's net interest margin does not need to return to levels from a few years ago to achieve far better than expected earnings vs. current 2017 consensus expectations for that \$2.69 per share. Applying a 1.6 percent net income margin to consensus 2017 revenue derives potential EPS of roughly \$3 per share, well above the current EPS consensus of \$2.69 per share. Even if we pare back 2017 revenue to the low end of the \$9.14 - \$9.57 billion consensus range, that 1.6 percent net income margin still kicks out potential EPS of \$2.90 per share.

Exciting isn't it? Well, we think it is, and investors should too.



United Natural Foods, Inc.

NASDAQ: UNFI

Theme: Foods with Integrity

Price on 08/31/16: **\$46.97**

- United Natural Foods, Inc. distributes and retails natural, organic, and specialty foods and non-food products in the United States and Canada.
- The company offers grocery and general merchandise, produce, perishables and frozen foods, nutritional supplements and sports nutrition, bulk and foodservice products, and personal care products. It is also involved in importing, roasting, packaging, and distribution of nuts, dried fruit, seeds, trail mixes, granola, natural and organic snack items, and confections
- The company serves independently owned natural products retailers, supernatural chains, conventional supermarkets, and mass market chains, as well as foodservice and international customers outside Canada. It operates 13 natural products retail stores primarily in Florida.
- The company was founded in 1976 and is headquartered in Providence, Rhode Island.

Shares Outstanding	50.38M
Avg. Volume	704.22K
Market Cap	2.37B
EPS: '15 / '16/ '17	2.85/2.51/2.69
Cash (mrq): \$US	19.33M
Debt (mrq): \$US	444.97M
Net Cash (mrq)	-425.64M
Revenue (ttm)	8.32B
Enterprise Value to Revenue (ttm)	0.32
Annualized Dividend Per Share	
Dividend Yield	

Now, Wall Street is unlikely to give the company a pass, or believe that margins have turned in the right direction until they show continued, consistent improvement — not just a one-and-done event. This means that PE multiples will likely be restrained in the near-term. Flipping it, as UNFI demonstrates a continued uptick in margins, multiples should expand, but don't need to get back to prior peak ones (2012-2015) to see a big move higher in the shares. That means multiples accorded to the shares are not likely to return to past levels until UNFI is able to deliver net income margins more in line with the 1.7 to 1.8 percent.

Over the 2012-2015 period, UNFI shares peaked at an average PE multiple of 31x, and bottomed out at an average PE near 20x. In 2016, the shares peaked and bottomed at 20x and 13.5x, respectively. The average current PE multiple on peer companies —including The Chef's Warehouse (CHEF), Sysco Corp. (SYY), Core-Mark Holdings (CORE), Snyder's Lance (LNCE) and Amplify Snack Brands (BETR) — is around 21.1 on 2017 expectations. UNFI has a PE today of 17.7 on 2017 EPS. UNFI's PE would only need to rise to 22.4x on better than 2017 consensus earnings discussed earlier to get to a price target of \$65. That's a slight premium, relative to the peer group and UNFI's peak PE of 20x from earlier this year, but still well below the 31x peak PE from 2012 to 2015. As the company delivers further margin improvements, we would expect its PE multiple to rebound from current levels.

If we take the lower end of the 2017 revenue estimates with a 1.6 percent net income margin we get an EPS of \$2.90 which when combined with a lowerend PE multiple of 14.5 gives a lower price target of \$42. The 14.5x PE multiple takes into account 1 point improvement from the lower end of this year's range due to margin improvements.

Putting it all together, we get a price target of up to \$65 over the coming quarters, which delivers a net upside of more than 30 percent. This has led us to pull the trigger on building our position in UNFI shares.



Bottomline on UNITED NATURAL FOODS (UNFI):

- We are pulling the trigger with UNFI shares and moving them from the Tematica Contender List to the active Tematica Select List.
- Given the shift in pricing dynamics between food service and foot-at-home prices that bode well for grocery chain top lines, consumer preferences for healthy, natural and organic foods, and consensus expectations that, in our view, underestimate margin improvement to be had at United Natural in the coming quarters.
- Our price target on UNFI shares is \$65, which offers more than 30 percent potential upside from current levels. This is an initial position and we will look to scale it over the coming weeks, particularly if we can utilize market weakness to improve our cost basis. As such, there is no stop loss recommendation at this time.

Updates Updates Updates

Amazon.com (AMZN)

Amazon shares climbed 0.7 percent over the last week bringing the return to just over 8 percent. When viewed on a year-over-year basis, Monday's economic data showed July Personal Spending rose 3.0 percent, marking the second consecutive month it outpaced Personal Income growth — meaning consumers are increasing their spending at a faster rate than their earnings are increasing. We continue to see Amazon as a wallet share gainer heading into the shoppingheavy second half of the year.

Last week Amazon launched its automotive research portal, Amazon Vehicles, which is a portal offering user access to specifications, photos, videos and reviews for thousands of new and used vehicle models.



It seems that Amazon is once again expanding its footprint, but has stopped short of allowing the consumer to purchase cars... for now. Given that one can purchase a car from **Costco Wholesale (COST)**, and **Tesla (TSLA)** is already shaking up the auto dealer model, we have to wonder how long it will be until Amazon fully enters this market.

As we have said previously, the bottom line is Amazon's expanding footprint from a product, service and geography perspective uniquely positions it to gain share as consumers continue to shift where and how they spend. The next catalysts to watch will be Back to School spending tallies and the August Retail Sales report.

Our price target on AMZN remains \$900.

AMN Healthcare Services (AHS)

Over the last week, shares of AHS dipped modestly in what was a very quiet week of trading for the shares. Even so, the fundamental reasons behind our initially adding AHS to the Tematica Select List remain intact, and we see little change to the dynamics of the current nursing shortage as part of our Aging of the Population investment theme.

While the next two weeks are apt to be slower than usual for the overall stock market, the next catalyst for AHS is likely to be management's presentation at the upcoming Robert W. Baird Global Healthcare Conference on Sept. 8.

Our price target on AHS remains \$47.

Aging of the Population

AT&T Inc. (T)

Shares of this consumer staple for the digital age rose modestly since our last update, but remained above the \$39 level at which we would add to the position. During the week AT&T was one of the busier names, as it announced it had won a five-year contract to be the primary mobility provider for the Wage and Hour Division of the U.S. Department of Labor. Also, AT&T announced it inked a deal with Cuba's state-owned telecom to allow AT&T customers roaming access in the island nation.

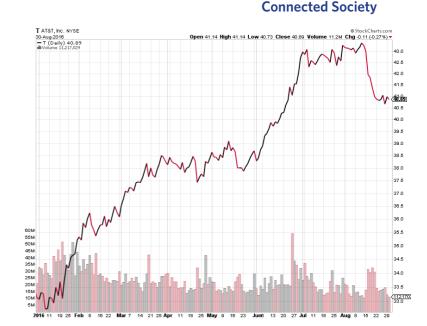
We continue to like the stickiness of the company's business model, especially its increasingly datacentric nature on the consumer front. As we move into September, we'll be looking for newly connected device announcements that will expand mobility beyond smartphone-centered usage.

Our price target on the shares remains \$45.

CalAmp Corp. (CAMP)

Shares of this wireless solutions company that competes in the developing Internet of Things market — better known as telematics and resonates with our Connected Society investing theme — were basically unchanged since last Wednesday. While there was no company-specific news, there continues to be increasing news over driver assisted and self-driving cars. One of the more interesting announcements was Uber buying self-driving truck company, Otto.

Amid other driverless car announcements, the next step to watch for on all of this will be new rules and regulations from the National Highway Traffic Safety Administration. While the NHTSA is expected to be innovation friendly, we strongly suspect safety will be a key concern. We see the need to monitor and track



Connected Society



driverless cars as well as safety prevention as bullish for our CAMP shares. Nearer term, the integration of LockJack, plus the growing subscription services business, bode well for additional margin improvement and EPS generation in coming quarters.

Our price target on CAMP shares remains \$20.

Connected Society

PetMed Express (PETS)

Shares of this online pet pharmacy company finished the week up roughly 1 percent on no new developments. Over the last four weeks, PETS shares have ebbed and flowed, but for the most part have remained unchanged. During this time, however, the company paid its latest quarterly dividend of 19 cents a share, so we're more than pleased about that! Cha-ching!

The accelerating shift toward digital commerce tied with the company's focused spending bode well for additional margin expansion in the coming quarters.

Our price target on PETS shares remains \$23,

which means we would suggest subscribers new

and old not commit new capital at current levels. Granted, the annual dividend yield of 3.73 percent at current levels is enticing, but total upside to our new price target means revisiting PETS share closer to \$19.

Under Armour (UA) / Nike Inc. (NKE)

Under Armour shares fell 4 percent over the last few weeks, while Nike shares drifted lower by just under 3 percent. Both gave back gains inspired by the bullish commentary on the athletic footwear market by Dick's Sporting Goods (DKS) and Foot Locker (FL) the week before.

As we slug through the final week of Back to School shopping, we expect consumer demand for both Nike's and UA's products will continue to climb in the back half of 2016 as they unleash new products across its footwear, sportswear and women's businesses.

With UA in particular, the company should benefit from its expanding location count domestically, which includes efforts with Foot Locker (FL) and Kohl's (KSS), as well as international efforts in China and other brand conscious markets outside the US.



Rise and Fall of the Middle Class



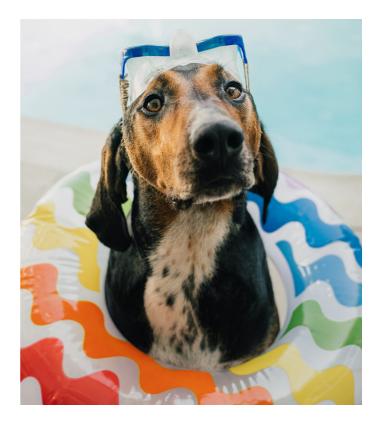
Our long-term price target on UA shares remains \$55, while our target for Nike shares continues to be \$66.

Housekeeping

As we head into the three-day Labor Day holiday weekend, we suspect many of you will be kicking back and relaxing as the official end of summer comes and goes. After adding several new companies to the Tematica Select List in as many weeks, we plan on joining you in a brief respite to charge our batteries for what's to come once Corporate America and Wall Street are back from their last-minute escapes.

As such, barring any compelling developments in the market, your next issue of Tematica Investing will be in your hands on Wednesday, September 14. With two just over three weeks to go from that date until the end of 3Q 2016, we suspect there will be more than a few things to discuss.

Rest assured, if a situation arises that calls for necessary action we will be sure to issue a special alert detailing what actions we are making with the Tematica Investing Select List. We're not going to leave you hanging!



Tematica Contenders

As we roll up our sleeves each week we add companies and discard others to our list of **Tematica Select Contenders**. These are companies that we're doing more work on and in some cases we're waiting for the risk to reward trade-off to reach more appetizing levels.

AWK	American Water Works	Scarce Resources
WTR	Aqua America	Scare Resources
CHGG	Chegg Inc.	Tooling & Retooling
CMG	Chipotle Mexican Grill	Foods with Integrity
SCOR	Comscore	Connected Society
GLW	Corning Inc.	Disruptive Technologies
EPR	EPR Properties	Content is King
IMMR	Immersion Corp.	Disruptive Technologies
KIM	Kimco Realty	Rise & Fall of the Middle Class
LOCK	Lifelock	Safety & Security
МКС	McCormick & Co.	Cashstrapped Consumer / Middle Class
MRK	Merk & Co.	Aging of the Population
NLSN	Nielson NV	Connected Society
OME	Omega Protein Corp.	Fountain of Youth
PANW	Palo Alto Networks	Safety & Security
SYNA	Synaptics Inc.	Disruptive Technologies
VZ	Verizon Communications	Content is King / Connected Society
XYL	Xylem, Inc	Scare Resources

TEMATICA SELECT LIST PERFORMANCE

POSITION	DATE ADDED	ADD PRICE	CURRENT PRICE	DIV. PAID	STOP PRICE	RETURN (%)	TARGET	RATING
ALPHABET, INC. (GOOGL) Asset-Lite	6/15/16	\$733.94	\$769.06			4.79%	\$900.00	(BUY)
AMAZON.COM (AMZN) Connected Society	5/24/16	\$709.53	\$767.58			8.18%	\$900.00	(BUY)
AMN HEALTHCARE SERV. (AHS) Scarce Res. / Aging of Population	8/17/16	\$33.80	\$36.57			8 .20%	\$47.00	(BUY)
AT&T (T) Connected Society	7/21/15	\$34.67	\$40.89	\$1.91	\$39.00	23.45%	\$45.00	(HOLD)
Consumer Disc. SPDR (XLY) Content is King	4/20/16	\$79.57	\$80.77			1.50%		(HOLD)
CALAMP CORP (CAMP) Connected Society	8/09/16	\$15.46	\$14.61			-5.50%	\$21.00	(BUY)
DISNEY (DIS)	4/20/16	\$102.16	\$94.86		\$87.00	-7.11%	\$125.00	(BUY)
Content is King	5/11/16	\$101.78	\$94.86		\$87.00	-6.80%	\$125.00	(BUY)
NIKE INC. (NKE) Rise & Fall of the Middle Class	5/18/16	\$56.10	\$58.00	\$0.16		3.39%	\$66.00	(BUY)
PETMEDS EXPRESS (PETS) Connected Society	5/4/16	\$17.80	\$20.37	\$0.57		17.64%	\$23.00	(HOLD)
PHYSICIANS REALTY TRUST (DOC) Aging of the Population	6/27/14	\$14.33	\$21.37	\$2.03	\$18.00	63.29%	\$25.00	(HOLD)
PROSHARES SHORT S&P 500 (SH)	1/14/16	\$45.10	\$38.05			-15.63%	\$24.00	(BUY)
	3/23/16	\$41.12	\$38.05			-7.47%	\$24.00	(BUY)
REGAL ENTERTAINMENT (RGC) Content is King	11/23/15	\$18.51	\$21.48	\$0.66	\$19.00	19.61%	\$24.00	(HOLD)
SHERWIN WILLIAMS (SHW) Rise & Fall of Middle Class	8/03/16	\$301.06	\$286.71			-4.77%	\$350.00	(HOLD)
STARBUCKS (SBUX) Guilty Pleasures	6/01/16	\$54.90	\$56.40	\$0.20		3.10%	\$74.00	(BUY)
UNDER ARMOUR (UA) Rise & Fall of Middle Class	7/27/16	\$39.26	\$41.56			5 .86%	\$55.00	(BUY)
WHIRLPOOL CORP (WHR) Rise & Fall of Middle Class	8/24/16	\$186.24	\$179.25			-3.75%	\$232.00	(BUY)

STOCKS / FUNDS MENTIONED

Amazon.com (AMZN) AMN Healthcare Services (AHS) **Amplify Snack Brands (BETR)** AT&T Inc. (T) CalAmp Corp. (CAMP) **Core-Mark Holdings (CORE)** Costco Wholesale (COST) Kroger (KR) Natural Grocers by Vitamin Cottage (NGVC) Nike Inc. (NKE) PetMed Express (PETS) Publix (PUSH) Snyder's Lance (LNCE) SpartanNash (SPTN) Sprouts Farmers Market (SFM) Sysco Corp. (SYY) Tesla (TSLA) The Chef's Warehouse (CHEF) Under Armour (UA) United Natural Foods (UNFI) Whole Foods (WFM)

Analyst Positions

At the time of publication, Mr. Versace, Chief Investment Officer of Tematica Research had no positions in the shares of companies mentioned in this issue.

Important Disclosures and Certifications

Analyst Certification - The author certifies that this research report accurately states his/her personal views about the subject securities, which are reflected in the ratings as well as in the substance of this report. The author certifies that no part of his/ her compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Investment opinions are based on each stock's 6-12 month return potential. Our ratings are not based on formal price targets, however our analysts will discuss fair value and/or target price ranges in research reports. Decisions to buy or sell a stock should be based on the investor's investment objectives and risk tolerance and should not rely solely on the rating. Investors should read carefully the entire research report, which provides a more complete discussion of the analyst's views.

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